

**Sonterra West HOA - 2023 Budget**  
**Projected 5,800 homes**

**Revenue:**

**Homeowner Revenue**

HOA Dues	\$	175,000.00
Penalty	\$	30,000.00
Resale Fees	\$	35,000.00
Transfer Fees	\$	140,000.00
Work in Capital	\$	180,000.00
<b>Total: Homeowner Revenue</b>	<b>\$</b>	<b>560,000.00</b>

**MUD Revenue**

MUD HOA Fee	\$	200,990.00
<b>Total: MUD Revenue</b>	<b>\$</b>	<b>200,990.00</b>

**Total: Revenue** **\$760,990.00**

**Expense:**

**Cost of Goods Sold**

Write-offs	\$	2,000.00
Event expenses	\$	35,000.00
<b>Total: Cost of Goods Sold</b>	<b>\$</b>	<b>37,000.00</b>

**Utilities**

Electric	\$	800.00
Phone	\$	2,000.00
<b>Total: Utilities</b>	<b>\$</b>	<b>2,800.00</b>

**Office Expenses**

Copies Postage Fax	\$	45,000.00
Rent Expense/ Storage	\$	8,000.00
Postage	\$	50,000.00
<b>Total: Office Expenses</b>	<b>\$</b>	<b>103,000.00</b>

**Professional Fees**

Contract Labor	\$	5,000.00
Legal Fees	\$	10,000.00
Property Management Fee	\$	240,000.00
Professional Fees	\$	40,000.00
<b>Total: Professional Fees</b>	<b>\$</b>	<b>295,000.00</b>

**Projects**

2023	\$	270,000.00
<b>Total: Projects</b>	<b>\$</b>	<b>270,000.00</b>

**Other**

Bank Charges	\$	250.00
Dues and Subscriptions	\$	5,000.00
Insurance Expense	\$	10,000.00
Interest Expense	\$	5,000.00
N/R MUD Loan Payment	\$	15,000.00
Landscaping and Grounds	\$	15,000.00
<b>Total: Other</b>	<b>\$</b>	<b>50,250.00</b>

**Total: Expense** **\$758,050.00**

**Net Income** **\$2,940.00**