

**Sonterra West HOA - 2022 Budget**  
**Projected 4,300 homes**

**Revenue:**

**Homeowner Revenue**

HOA Dues	\$ 175,000.00
Penalty	\$ 30,000.00
Resale Fees	\$ 45,000.00
Transfer Fees	\$ 170,000.00
Work in Capital	\$ 210,000.00
<b>Total: Homeowner Revenue</b>	<b>\$ 630,000.00</b>

**MUD Revenue**

MUD HOA Fee	\$ 200,990.00
N/R MUD Loan Payment	\$ 20,000.00
<b>Total: MUD Revenue</b>	<b>\$ 220,990.00</b>

**Total: Revenue** **\$850,990.00**

**Expense:**

**Cost of Goods Sold**

Write-offs	\$ 2,000.00
Event expenses	\$ 18,000.00
<b>Total: Cost of Goods Sold</b>	<b>\$ 20,000.00</b>

**Utilities**

Electric	\$ 800.00
Phone	\$ 2,000.00
<b>Total: Utilities</b>	<b>\$ 2,800.00</b>

**Office Expenses**

Copies Postage Fax	\$ 45,000.00
Rent Expense/ Storage	\$ 8,000.00
Postage	\$ 50,000.00
<b>Total: Office Expenses</b>	<b>\$ 103,000.00</b>

**Professional Fees**

Contract Labor	\$ 20,000.00
Legal Fees	\$ 25,000.00
Property Management Fee	\$ 175,000.00
Professional Fees	\$ 175,000.00
<b>Total: Professional Fees</b>	<b>\$ 395,000.00</b>

**Projects**

2021	\$ 200,000.00
<b>Total: Projects</b>	<b>\$ 200,000.00</b>

**Other**

Bank Charges	\$ 250.00
Dues and Subscriptions	\$ 14,000.00
Insurance Expense	\$ 12,000.00
Interest Expense	\$ 25,000.00
Landscaping and Grounds	\$ 60,000.00
<b>Total: Other</b>	<b>\$ 111,250.00</b>

**Total: Expense** **\$832,050.00**

**Net Income** **\$18,940.00**